

U SC S tudent P ostal S urvey

Jenny Allen Stephanie Cheng

Group Survey

1. How would you rate the following postal services or products?

	Not	Poor			E	xcellent
Ap	plicable					
First Class Mail	0	①	2	3	4	(5)
Priority Mail	0	①	2	3	4	(3)
Express Mail		①	2	3	4	(5)
Certified Mail	0	①	2	3	4	⑤
Delivery Confirmation Service	0	①	2	3	④	(5)

2. How would you rate the U.S Postal Services on the following?

Aj	Not oplicable	Poor			I	Excellent
Timeliness of Mail Delivery	0	①	2	3	4	⑤
Responsiveness to Consumer Complaints	0	①	2	3	④	⑤
Postal Service Insurance Claim Process .	0	0	2	3	④	⑤
Ease of Buying Stamps	0	①	2	3	4	(\$)
Ease of Mailing Packages	0	①	2	3	4	⑤
Ease of Picking Up Packages	0	1	2	3	4	(\$)

3. To what extent would you agree or disagree with the following statements?

	Not Applicable	Strongly Disagree				Strongly Agree
The level of service at the U.S. Post O has improved compared to 5 years ag	ffice	0	2	3	4	⑤
I view \$0.37 for a one-ounce letter as reasonable	•	Φ	2	3	4	⑤
If available, I will be willing to purchase stamps over the Internet		•	2	3	4	⑤
I will be willing to use my credit card to purchase postal products in excess of from a vending machine	\$5	Φ	2	3	4	⑤
After the last First Class Mail rate incre my postal service usage did not chang	•	•	2	3	4	(
A \$0.03 increase in the First Class Ma would decrease my Postal Services us		0	2	3	4	\$
Overall, I would rate the level of today Postal Services as excellent		•	2	3	4	⑤

	On average, how often do you visit a U.S. Post Office?
	O Never
	O Daily
	O Once a week
	O Several times a week
	O Once a month
	O Once a year
	O Several times a year
5.	In general, the number of postal clerks available at the Post Office counter is
	O Fewer than Necessary
	O Adequate
	O More than Necessary
	O Not Applicable
Ple	ease Mark Only One Response Per Category:
GE	NDER
	O Male
	O Female
AG	SE GROUP
	O Under 20 years
	O 20 – 34 years
	O 35 – 49 years
	O 50 – 64 years
	O Over 65 years
ST	
-	O Over 65 years
Sta	O Over 65 years ATE and ZIP CODE
Sta	O Over 65 years ATE and ZIP CODE ate: Code:
Sta	O Over 65 years ATE and ZIP CODE ate: Code: INUAL HOUSEHOLD INCOME
Sta	O Over 65 years ATE and ZIP CODE ate: Code: NUAL HOUSEHOLD INCOME O Under \$15,000
Sta	O Over 65 years ATE and ZIP CODE ate: Code: INUAL HOUSEHOLD INCOME O Under \$15,000 O \$15,000 to under \$25,000
Sta	O Over 65 years ATE and ZIP CODE ate: Code: NUAL HOUSEHOLD INCOME O Under \$15,000
Sta Zip	O Over 65 years ATE and ZIP CODE ate: Code: NUAL HOUSEHOLD INCOME O Under \$15,000 O \$15,000 to under \$25,000 O \$25,000 to under \$50,000
Sta Zip	O Over 65 years IATE and ZIP CODE ate: Code: NNUAL HOUSEHOLD INCOME O Under \$15,000 O \$15,000 to under \$25,000 O \$25,000 to under \$50,000 O Over \$50,000 CHNIC GROUP O African-American
Sta Zip	O Over 65 years IATE and ZIP CODE ate: Code: NUAL HOUSEHOLD INCOME O Under \$15,000 O \$15,000 to under \$25,000 O \$25,000 to under \$50,000 O Over \$50,000 THNIC GROUP O African-American O Asian-Pacific Islander
Sta Zip	O Over 65 years ATE and ZIP CODE ate: Code: NNUAL HOUSEHOLD INCOME O Under \$15,000 O \$15,000 to under \$25,000 O \$25,000 to under \$50,000 O Over \$50,000 CHNIC GROUP O African-American O Asian-Pacific Islander O Caucasian
Sta Zip	O Over 65 years IATE and ZIP CODE ate: Code: NUAL HOUSEHOLD INCOME O Under \$15,000 O \$15,000 to under \$25,000 O \$25,000 to under \$50,000 O Over \$50,000 THNIC GROUP O African-American O Asian-Pacific Islander

Group Survey Responses

Question 1	0	1	2	3	4	5	Total
First Class Mail	1	0	2	16	44	30	93
Priority Mail	23	1	5	10	35	19	93
Express Mail	30	1	5	11	28	18	93
Certified Mail	20	1	3	13	26	30	93
Delivery Confirmation Service	33	3	4	15	20	18	93
Question 2	0	1	2	3	4	5	Total
Timeliness of Mail Delivery Responsiveness to Consumer	3	1	8	35	28	18	93
Complaints Postal Service Insurance	39	4	13	20	12	5	93
Claim Process	70	3	4	10	4	2	93
Ease of Buying Stamps	0	5	4	13	26	45	93
Ease of Mailing Packages	2	11	12	26	23	19	93
Ease of Picking Up Packages	11	5	13	28	24	12	93
Question 3	0	1	2	3	4	5	Total
Improved Level of Service	9	12	15	28	22	7	93
\$0.37 as Reasonable	0	37	13	18	17	8	93
Stamps Over Internet	6	29	8	10	17	23	93
\$0.03 Increase	4	33	16	12	14	14	93
Credit Card Purchases Past Rate Increase /	5	28	7	9	17	27	93
Purchases Decrease	2	7	5	13	19	47	93
Overall Rating	0	8	6	39	30	10	93

Question 4

Never	2
Daily	4
Once a Week	15
Several Times a Week	1
Once a Month	41
Once a Year	6
Several Times a Year	24
Total	93

Question 5 Fewer than Ade

Fewer than Adequate	64
Adequate	25
More than Adequate	3
Not Applicable	1
Total	93

Class Survey

1. How would you rate the following postal services or products?

	Not	Poor			E	xcellent
Ap	plicable					
First Class Mail	0	0	2	3	④	(3)
Priority Mail	0	①	2	3	4	(5)
Express Mail	0	①	2	3	4	(5)
Certified Mail	0	①	2	3	④	(\$)
Delivery Confirmation Service	0	①	2	3	4	(\$)

2. How would you rate the U.S Postal Services on the following?

	Not	Poor			E	xcellent
Aj	pplicable					
Timeliness of Mail Delivery	0	①	2	3	4	(5)
Responsiveness to Consumer Complaints	0	①	2	3	④	(\$)
Postal Service Insurance Claim Process .	0	①	2	3	4	(\$)
Ease of Buying Stamps	0	①	2	3	4	⑤
Ease of Mailing Packages	0	①	2	3	4	(\$)
Ease of Picking Up Packages	0	①	2	3	4	(5)

3. To what extent would you agree or disagree with the following statements?

	Not Applicable	Strongly Disagree				Strongly Agree
The level of service at the U.S. Post Of has improved compared to 5 years ago		①	2	3	4	(3)
I view \$0.37 for a one-ounce letter as reasonable	🕲	•	2	3	4	⑤
If available, I will be willing to purchase stamps over the Internet		①	②	3	4	(\$)
I will be willing to use my credit card to purchase postal products in excess of from a vending machine	\$5	•	2	3	4	③
Overall, I would rate the level of today's Postal Services as excellent		①	2	3	4	(\$)

4. On average, how often do you visit a U.S. Post Office?

0	Never	0	Once a month
0	Daily	0	Once a year
0	Once a week	0	Several times a year

O Several times a week

Please Mark Only One Response Per Category:

GENDER

- O Male
- O Female

AGE GROUP

- O Under 20 years
- O 20 34 years
- O 35 49 years
- O 50 64 years
- O Over 65 years

ANNUAL HOUSEHOLD INCOME

- O Under \$15,000
- O \$15,000 to under \$25,000
- O \$25,000 to under \$50,000
- O Over \$50,000

ETHNIC GROUP

- O African-American
- O Asian-Pacific Islander
- O Caucasian
- O Hispanic
- O Other

Class Survey Responses¹

Question 1	0	1	2	3	4	5	Total
First Class Mail	27	5	26	114	185	103	460
Priority Mail	81	3	22	102	177	75	460
Express Mail	127	7	25	91	141	69	460
Certified Mail	120	4	19	103	123	91	460
Delivery Confirmation Service	152	15	28	102	90	73	460
Question 2	0	1	2	3	4	5	Total
Timeliness of Mail Delivery Responsiveness to Consumer	5	6	55	156	163	75	460
Complaints Postal Service Insurance Claim	129	51	95	102	60	23	460
Process	308	18	31	61	24	18	460
Ease of Buying Stamps	7	20	30	90	134	179	460
Ease of Mailing Packages	7	22	61	121	127	81	419
Ease of Picking Up Packages	42	32	84	160	92	50	460
Question 3	0	1	2	3	4	5	Total
Improved Level of Service	60	24	57	154	132	33	460
\$0.37 as Reasonable	9	122	68	88	95	37	419
Stamps Over Internet	41	96	60	79	89	95	460
Credit Card Purchases	17	76	59	71	79	118	420
Overall Rating	2	28	56	182	136	56	460
Question 4							
Never	5						

Never	5
Daily	13
Once a Week	91
Several Times a Week	28
Once a Month	147
Once a Year	28
Several Times a Year	91
Total	403

¹ In instances where the total does not equal 460, the individuals surveyed did not respond to the question.

Biographies



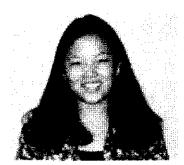
Dr. Francis Pereira
Marshall School of Business
University of Southern California
Assistant Professor of Clinical in the Information & Operations Department
Principal Researcher

Dr. Francis Pereira is a Research Fellow at the Center for Telecommunications Management, Marshall School of Business, University of Southern California. He received his Ph.D. in Political Economy and Public Policy from the University of Southern California, and teaches courses in Economics and Statistics. His areas of research include trade and financial flows in the Association of South-East Asian Nations. For the past 7 years, he has been doing research in the Telecommunications Field, particularly in E-commerce. His research focuses on various expects of E-commerce, including the real benefits for large corporations to adopt some of these IP-based applications, as well as the sociocultural considerations, and the challenges for Small and Medium Size enterprises to adopt these applications.



Jennette "Jenny" Allen
Elaine and Kenneth Leventhal School of Accounting
University of Southern California
Graduation Date: May 2004
B.S. Accounting and Master of Business Taxation
Hometown: Mission Viejo, California

Jenny Allen is a second year accounting major with a passion for tax law. To move her career aspirations from thought to reality, Jenny maintains a level of academic excellence that will permit her to graduate in May 2004 having completed all requirements for a Bachelor of Science in Accounting, a Master of Business Taxation, Marshall Honors Program, and Thematic Options Program. Jenny also seeks to act as a responsible steward of her intellectual and leadership abilities by serving as a research assistant, the Trojans for Integrity President, and as a recently elected Student Senate Residential Senator. This summer she will continue to grow professionally and personally as an intern for Ernst & Young in Orange County.



Stephanie Cheng
Marshall School of Business
University of Southern California
Graduation Date: May 2004
B.S. Business Administration
Emphasis: International Relations
Hometown: Anaheim Hills, California

Stephanie Cheng is a sophomore participating in the Marshall Honors Program and International Relations Joint-Emphasis Program. As a USC Freeman Fellow, Stephanie will be interning this summer at the Hang Lung Group (Property Development/Hotel Management) in Hong Kong. At USC, she serves as a Resident Advisor at the newly built Parkside International Residential College, Leadership Coordinator for the LeaderShape Institute, and was a member of the Model United Nations Delegation. Additionally, Stephanie interns for the Arena Football Los Angeles Avengers in the Football Operations Department. She's interested in pursuing a future career path in Leadership Development, Professional Sports Management, or International Business Management.

JENNETTE LYNN ALLEN

EDUCATION UNIVERSITY OF SOUTHERN CALIFORNIA, Los Angeles, CA Leventhal School of Accounting Bachelor of Science, Accounting, May 2004 Cumulative GPA: 4.00 (94 units) Accounting GPA: 4.00 (10 units) **WORK EXPERIENCE** Leventhal School of Accounting, Research Assistant 2002-Present Revise software documentation to improve student use of information technology USC Department of Management and Organization, Research Assistant Spring 2001 Interpreted and entered transcript data with a partner Interviewed primarily international students to record interview behavior LEADERSHIP EXPERIENCE 2002-Present USC Student Senate, Residential Senator USC Student Senate, Assistant Director of Community Affairs 2001-2002 • Pioneered Youth Enrichment Partnership: Going for the Goal! Program Researched curriculum to implement eight-week program Obtained over \$1,000 from USC Philanthropy Fund Trained 20 USC volunteers to teach goal building skills to middle school students 2001-Present Trojans For Integrity, *President* Promote academic integrity through workshops and classroom presentations Acquire donations and funding for study-night events and the SCivil War of Ethics South Residential Student Community, Education And Curriculum Track Member 2001-Present Work with resident advisor to design educational and social programs Coordinate lodging, funding, and activities for a retreat for 50 student leaders **ACTIVITIES** Mortar Board National College Senior Honor Society, Treasurer 2002-Present 2002-Present Beta Alpha Psi National Honors Fraternity, Initiate Resident Student Leader Honorary, Of-The-Month Awards Committee Member 2001-Present USC Fisher Galleries Advisory Committee, Student Representative 2001-2002 Deans' Halls Building Government, Representative 2000-2001 1997-2000 Dana Point Turkey Trot, Volunteer **HONORS** 2002-Present Honor Society of Beta Gamma Sigma 2002-Present Honor Society of Phi Kappa Phi Golden Key International Honour Society 2002-Present 2001-Present Alpha Lambda Delta Honor Society Marshall Honors Program, USC Marshall School of Business 2001-Present Thematic Option Program, USC General Education Honors Program 2000-Present USC Ambassador 2000-Present **USC Presidential Scholar** 2000-Present

SKILLS

Proficient in Microsoft Word, PowerPoint, Outlook, Excel, and Internet Explorer Familiar with conversational and written Spanish

Financial Executives International Academic Relations Committee Scholarship

Ronald J. Kuhn Student Fellowship

National Merit Scholar

Phi Kappa Phi Freshman Recognition Award

2002

2002

2001 2000

Stephanie Cheng

Education: University of Southern California, Marshall School of Business, Los Angeles, CA

> Bachelor of Science, Expected May 2004, Cum. GPA: 3.75, Major GPA: 3.85 Major: Business Administration with an emphasis in International Relations

Honors:

Freeman Fellow

Marshall Honors Program Marshall Business Scholar Leadership Scholar Dean's List (3 semesters)

International Baccalaureate Diploma

Experience:

Feb. 2002 --

Los Angeles Avengers, Business Development Department; Beverly Hills, CA

Present

Present

Intern

Assisted with research of league statistics, informational materials for players, individual player statistics, and team statistics. Assisted with contract negotiations and salary cap management.

August 200! - University of Southern California, Office of Residential and Greek Life; Los Angeles, CA

Parkside International Residential College Residential Advisor (RA)

Created a community within the residential hall environment. Paraprofessional counseling, planning events and excursions, assisting with the transition to university life, and serving as a role model for 46 international and domestic resident students.

Summer 2001

Taco Bell Corp., Real Estate Title Department; Irvine, CA

Intern/Administrative Assistant

Assisted senior paralegals with daily business. Follow up with title companies, property owners, and attorneys regarding pending documents. Performed various administrative duties within the department.

Jan. 1999 -

i2s (S.A.T./Tutoring Center); Anaheim, CA

June 2000

Tutor, Administrative Assistant, Consultant

Tutored and assisted other tutors in S.A.T. classes and core subject material. Performed administrative duties and served as a student consultant on the S.A.T. curriculum.

Sept. 1998 -

Self-Employed

August 2000

Tutor

Privately tutored elementary and high school students in basic math, Integrated Math (Levels I, II, III), Pre-Calculus, English, Spanish and Social Sciences on a one-on-one basis.

Activities:

Pakistani Delegate, Model United Nations, 2001-2002

On-Site Student Coordinator, Steering Committee, Participant, LeaderShape, 2001, 2002 Executive Committee, Facilitator, Participant, Emerging Leaders Program, 2000-2001 Speakers Committee, National Association of College and University Residence Halls, 2001

Chairman and Historian, Flour Tower Building Government, 2000-2001

Membership Selection Committee, Member, Residential Student Leader Honorary, 2001 PACURH Delegate, Display Chair, RSLH Delegate, URSC, November 2000, November 2001

Skills:

Computer Software: Microsoft Office Suite, Microsoft Outlook, Windows 95/98, Internet Explorer,

Netscape Navigator, FTP/Pine, Adobe Photoshop, Quicken 2000, Avid, Lotus

Foreign Languages: Working Knowledge of Cantonese and Spanish Red Cross Training: Orientation to International Service (ARC 6100),

Humanity in the Midst of War (ARC 6310)